

# NEO-PI-3

NEO Personality Inventory – 3  
Technical Report

**Sample Report**  
**ID 5835-11963**  
**Date 27/02/2023**

Self-report

## OVERVIEW

This technical report contains confidential numerical scale and item-level data arising from completion of the NEO-PI-3. This information is restricted to those who are qualified to interpret it. This restriction maintains accuracy of interpretation by preventing misunderstandings of the data.

For test takers and assessors who are not qualified to interpret the NEO-PI-3, the results have been analysed into two descriptive narrative formats as follows:

- i) **The NEO-PI-3 Personal Insight Report** is a generic interpretation which describes typical behavioural style. It has broad application in a range of contexts.
- ii) **The Primary Colours® Leadership Report** is designed to provide both test taker and test user with insights into the compatibility between the test taker's personality and the tasks of leadership as delineated by the Primary Colours® Leadership Model, a registered trademark of Edgumbe Consulting Group Ltd. It is intended for use as part of a supervised leadership coaching process and as a starting point for leadership development planning.

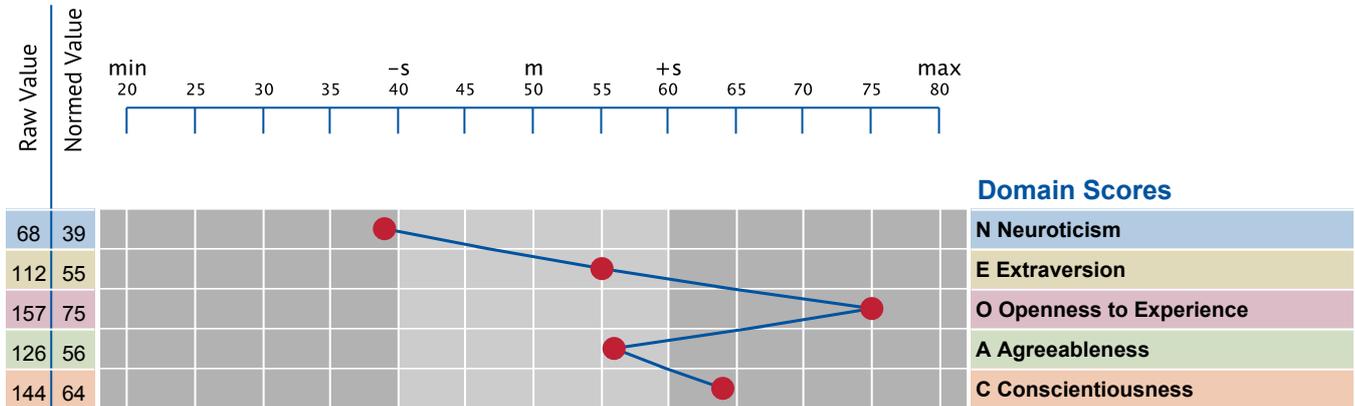
### Structure of this report

- Profile sheet
- Table of scores
- Scale details
- Response statistics
- Custom fields

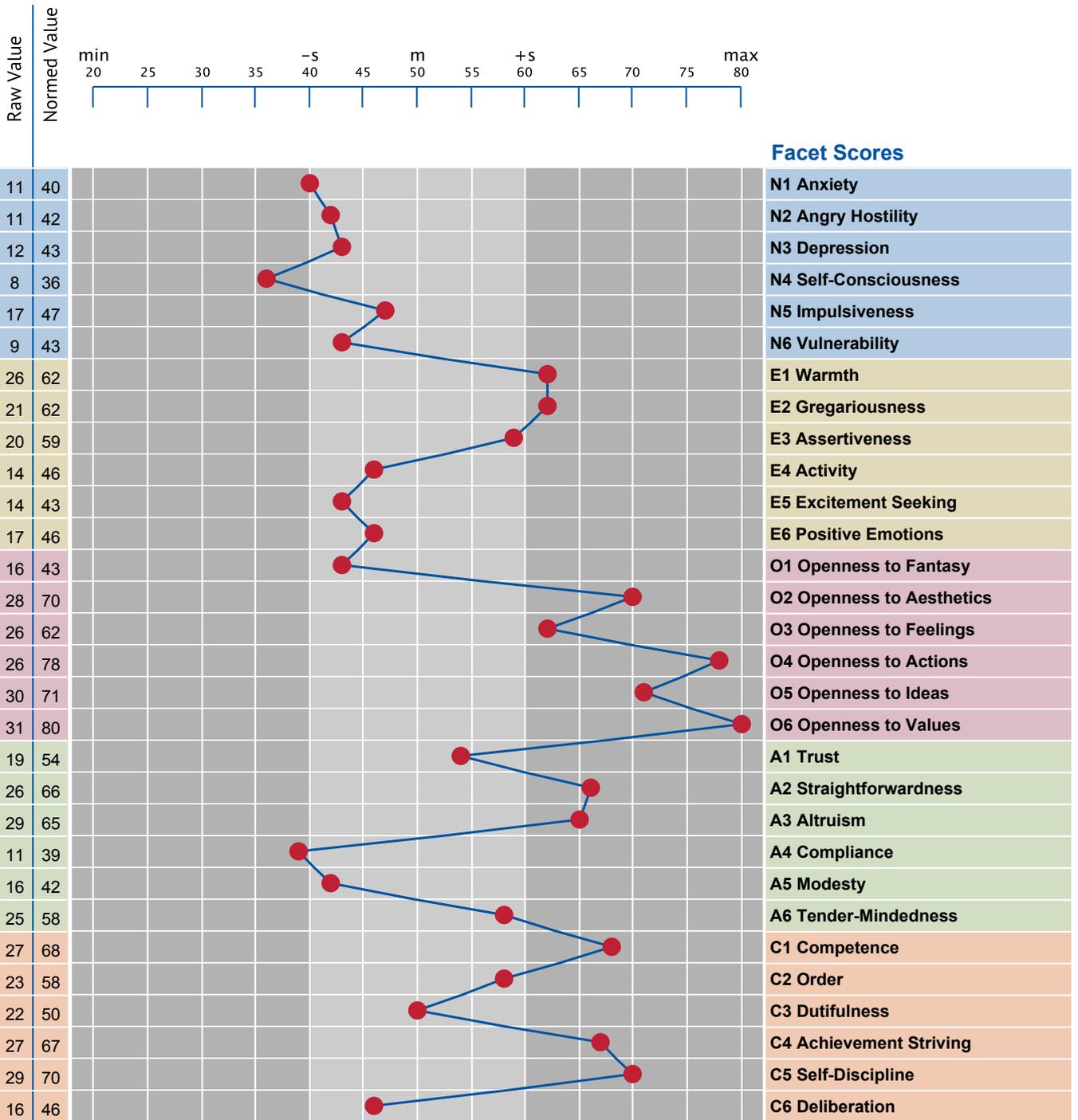
Only qualified psychologists or appropriately trained test users should interpret psychometric test results. Please follow the relevant guidelines from the appropriate professional body.

# PROFILE SHEET

NEO Personality Inventory – 3 | Self-report  
 UK Working Population - T Score (50+10z)



NEO Personality Inventory – 3 | Self-report  
UK Working Population - T Score (50+10z)



## TABLE OF SCORES

NEO Personality Inventory – 3 | Self-report  
UK Working Population - T Score (50+10z)

Scale	Raw value	Normed value
<b>Domain Scores</b>		
N Neuroticism	68	39
E Extraversion	112	55
O Openness to Experience	157	75
A Agreeableness	126	56
C Conscientiousness	144	64

NEO Personality Inventory – 3 | Self-report  
UK Working Population - T Score (50+10z)

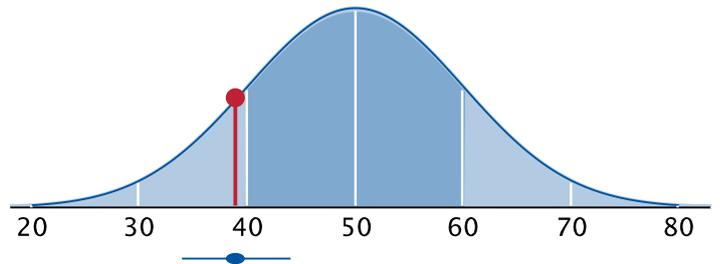
Scale	Raw value	Normed value
<b>Facet Scores</b>		
N1 Anxiety	11	40
N2 Angry Hostility	11	42
N3 Depression	12	43
N4 Self-Consciousness	8	36
N5 Impulsiveness	17	47
N6 Vulnerability	9	43
E1 Warmth	26	62
E2 Gregariousness	21	62
E3 Assertiveness	20	59
E4 Activity	14	46
E5 Excitement Seeking	14	43
E6 Positive Emotions	17	46
O1 Openness to Fantasy	16	43
O2 Openness to Aesthetics	28	70
O3 Openness to Feelings	26	62
O4 Openness to Actions	26	78
O5 Openness to Ideas	30	71
O6 Openness to Values	31	80
A1 Trust	19	54
A2 Straightforwardness	26	66
A3 Altruism	29	65
A4 Compliance	11	39
A5 Modesty	16	42
A6 Tender-Mindedness	25	58
C1 Competence	27	68
C2 Order	23	58
C3 Dutifulness	22	50
C4 Achievement Striving	27	67
C5 Self-Discipline	29	70
C6 Deliberation	16	46

## SCALE DETAILS

### N Neuroticism

UK Working Population - T Score (50+10z)

Raw value	68
Normed value	39
Missing values	0
Confidence interval	[34 - 44]

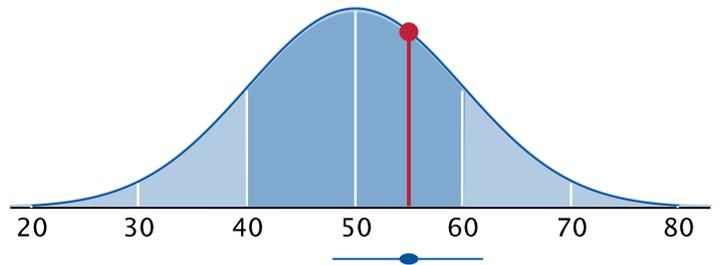


Intensity and frequency of negative emotions

### E Extraversion

UK Working Population - T Score (50+10z)

Raw value	112
Normed value	55
Missing values	0
Confidence interval	[48 - 62]

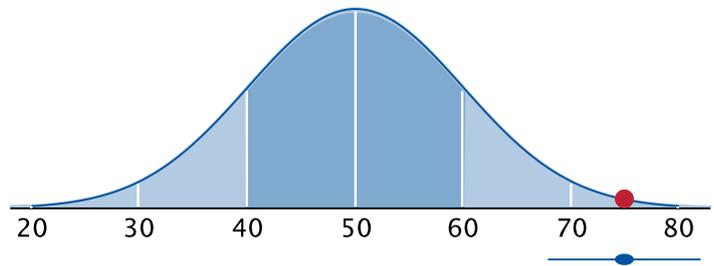


Amount of energy directed into the external environment; need for external stimulation

## O Openness to Experience

UK Working Population - T Score (50+10z)

Raw value	157
Normed value	75
Missing values	0
Confidence interval	[68 - 82]

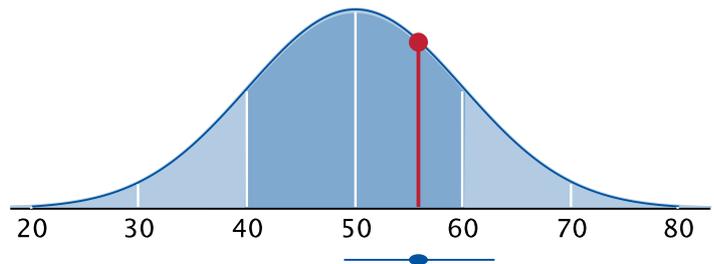


Receptivity to external and internal sources of input

## A Agreeableness

UK Working Population - T Score (50+10z)

Raw value	126
Normed value	56
Missing values	0
Confidence interval	[49 - 63]

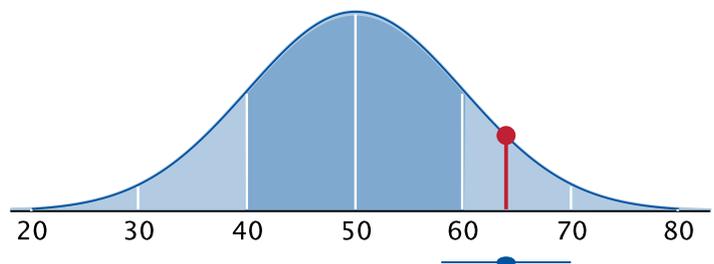


Role adopted in relationships; receptivity to the perspectives of others

## C Conscientiousness

UK Working Population - T Score (50+10z)

Raw value	144
Normed value	64
Missing values	0
Confidence interval	[58 - 70]

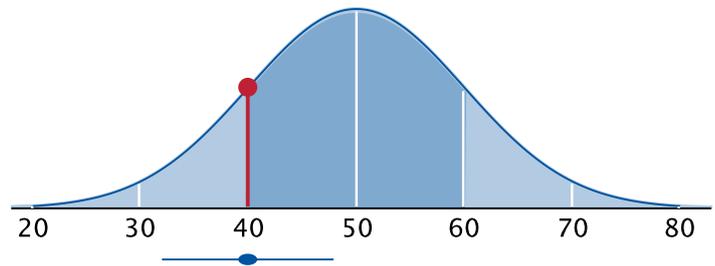


Strength of purpose and drive to goal accomplishment

## N1 Anxiety

UK Working Population - T Score (50+10z)

Raw value	11
Normed value	40
Missing values	0
Confidence interval	[32 - 48]

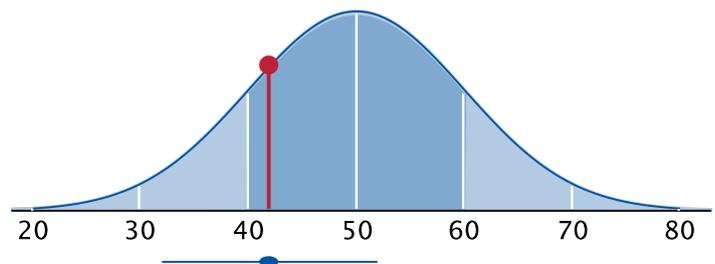


Apprehension; proneness to worrying generally

## N2 Angry Hostility

UK Working Population - T Score (50+10z)

Raw value	11
Normed value	42
Missing values	0
Confidence interval	[32 - 52]

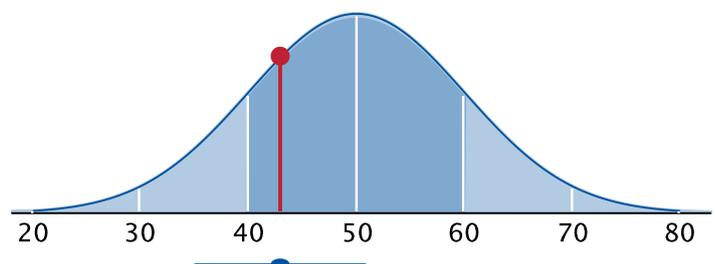


Tendency to experience anger and related states such as frustration and bitterness

## N3 Depression

UK Working Population - T Score (50+10z)

Raw value	12
Normed value	43
Missing values	0
Confidence interval	[35 - 51]

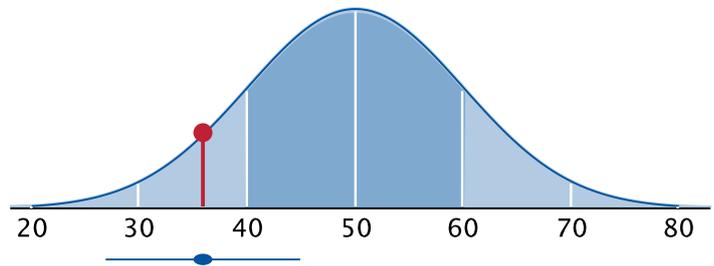


Tendency to feel discouraged and dejected; proneness to emotions such as guilt, sadness, despondency and loneliness

## N4 Self-Consciousness

UK Working Population - T Score (50+10z)

Raw value	8
Normed value	36
Missing values	0
Confidence interval	[27 - 45]

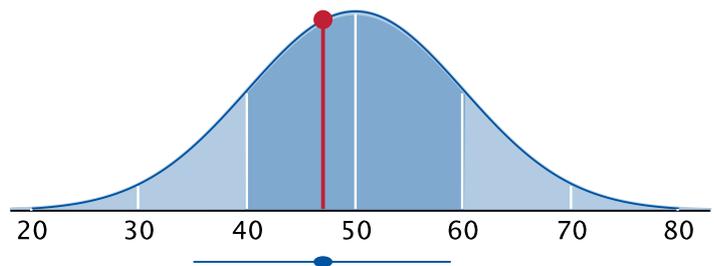


Shyness or social anxiety; tendency to experience shame and embarrassment

## N5 Impulsiveness

UK Working Population - T Score (50+10z)

Raw value	17
Normed value	47
Missing values	0
Confidence interval	[35 - 59]

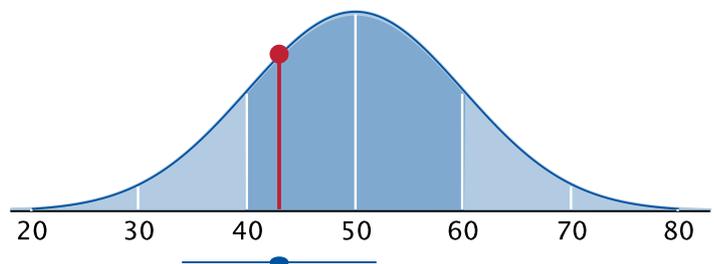


Tendency to act on cravings and urges rather than delaying gratification

## N6 Vulnerability

UK Working Population - T Score (50+10z)

Raw value	9
Normed value	43
Missing values	0
Confidence interval	[34 - 52]

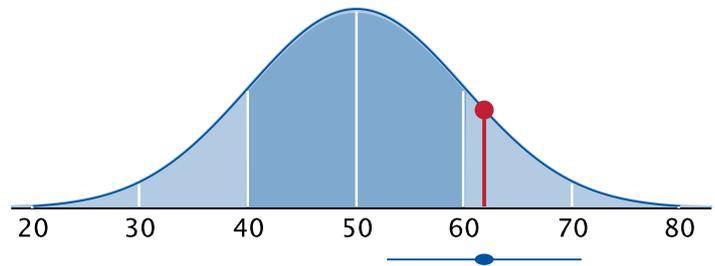


General susceptibility to negative stress

## E1 Warmth

UK Working Population - T Score (50+10z)

Raw value	26
Normed value	62
Missing values	0
Confidence interval	[53 - 71]

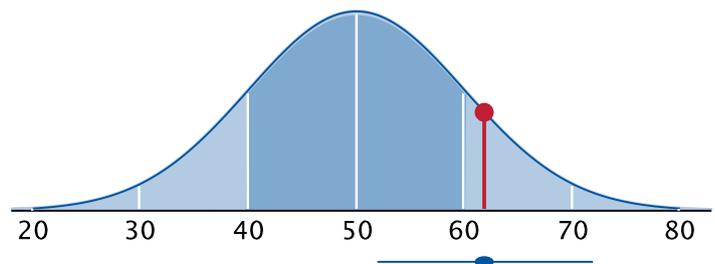


Readiness for interpersonal intimacy; interest in others; friendliness and cordiality of style

## E2 Gregariousness

UK Working Population - T Score (50+10z)

Raw value	21
Normed value	62
Missing values	0
Confidence interval	[52 - 72]

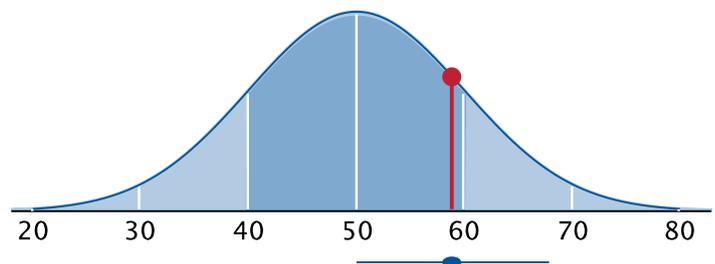


Preference for the company of others

## E3 Assertiveness

UK Working Population - T Score (50+10z)

Raw value	20
Normed value	59
Missing values	0
Confidence interval	[50 - 68]

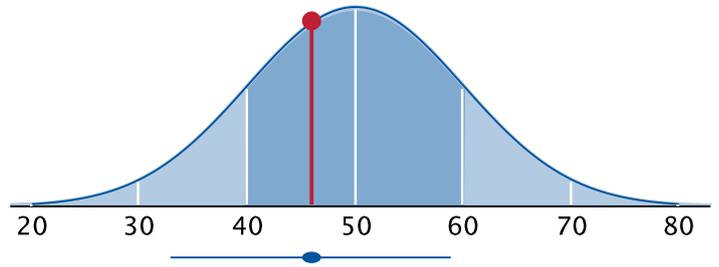


Social ascendancy and forcefulness of expression

**E4 Activity**

UK Working Population - T Score (50+10z)

Raw value	14
Normed value	46
Missing values	0
Confidence interval	[33 - 59]

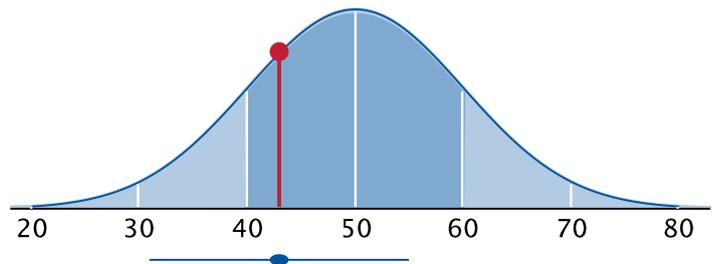


Pace of living and need to keep busy

**E5 Excitement Seeking**

UK Working Population - T Score (50+10z)

Raw value	14
Normed value	43
Missing values	0
Confidence interval	[31 - 55]

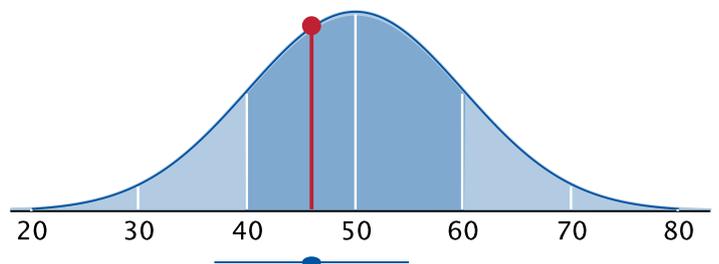


Need for environmental stimulation

**E6 Positive Emotions**

UK Working Population - T Score (50+10z)

Raw value	17
Normed value	46
Missing values	0
Confidence interval	[37 - 55]

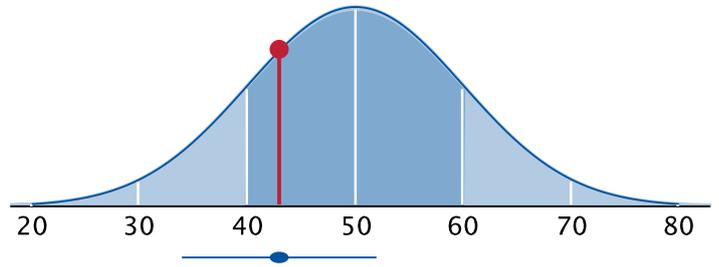


Frequency and intensity of positive emotions; tendency to feel cheerful or exuberant

### 01 Openness to Fantasy

UK Working Population - T Score (50+10z)

Raw value	16
Normed value	43
Missing values	0
Confidence interval	[34 - 52]

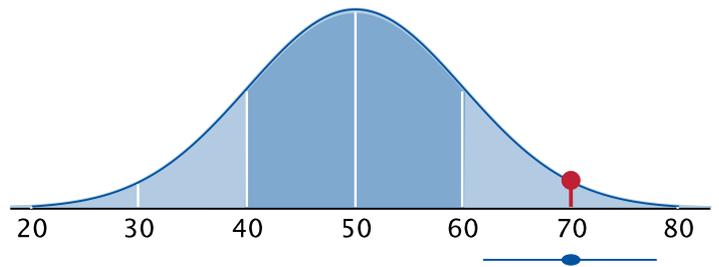


Receptivity to the inner world of imagination

### 02 Openness to Aesthetics

UK Working Population - T Score (50+10z)

Raw value	28
Normed value	70
Missing values	0
Confidence interval	[62 - 78]

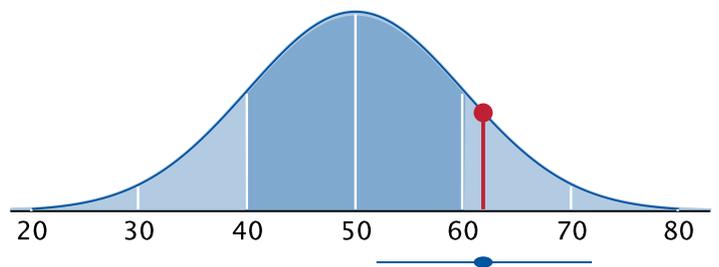


Appreciation of art and beauty

### 03 Openness to Feelings

UK Working Population - T Score (50+10z)

Raw value	26
Normed value	62
Missing values	0
Confidence interval	[52 - 72]

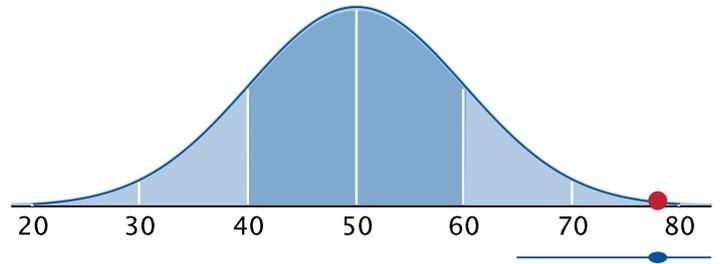


Receptivity to inner feelings and emotions

## 04 Openness to Actions

UK Working Population - T Score (50+10z)

Raw value	26
Normed value	78
Missing values	0
Confidence interval	[65 - 91]

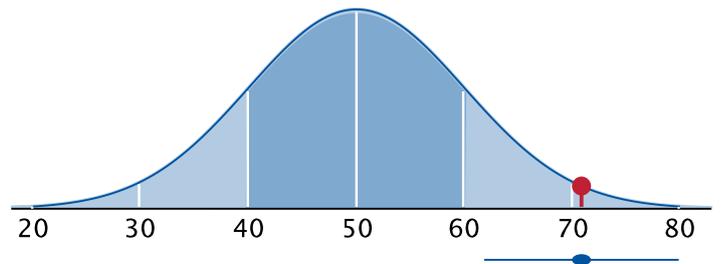


Openness to new activities and practical experiences

## 05 Openness to Ideas

UK Working Population - T Score (50+10z)

Raw value	30
Normed value	71
Missing values	0
Confidence interval	[62 - 80]

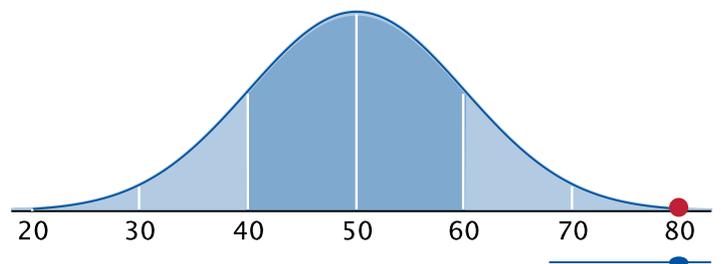


Intellectual curiosity

## 06 Openness to Values

UK Working Population - T Score (50+10z)

Raw value	31
Normed value	80
Missing values	0
Confidence interval	[68 - 92]

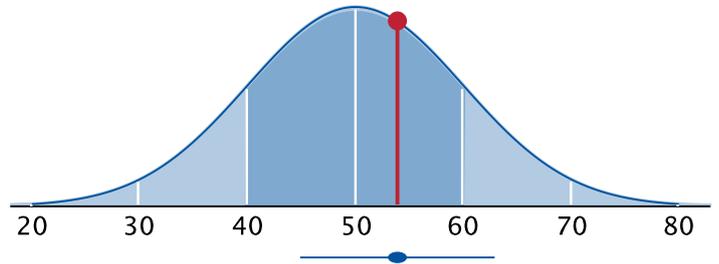


Readiness to re-examine own values and those of authority figures

### A1 Trust

UK Working Population - T Score (50+10z)

Raw value	19
Normed value	54
Missing values	0
Confidence interval	[45 - 63]

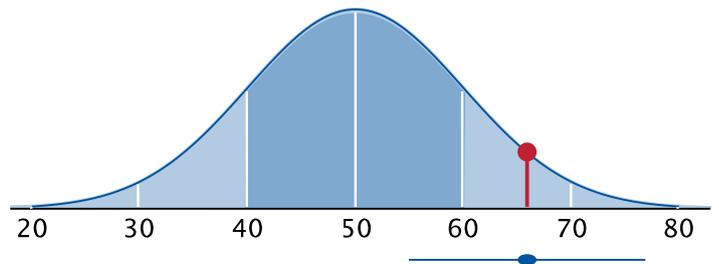


Belief in the sincerity and good intentions of others

### A2 Straightforwardness

UK Working Population - T Score (50+10z)

Raw value	26
Normed value	66
Missing values	0
Confidence interval	[55 - 77]

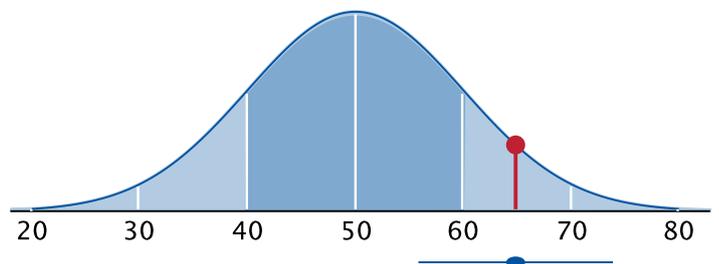


Frankness in expressing oneself

### A3 Altruism

UK Working Population - T Score (50+10z)

Raw value	29
Normed value	65
Missing values	0
Confidence interval	[56 - 74]

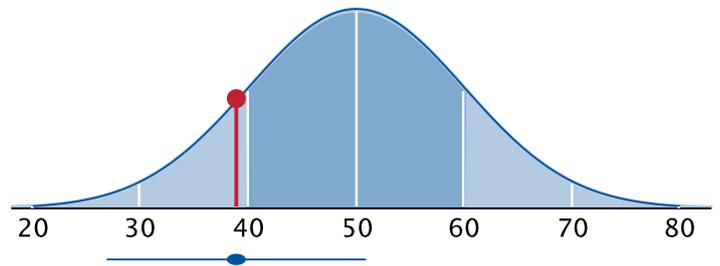


Willingness to assist; active concern for the welfare of others

## A4 Compliance

UK Working Population - T Score (50+10z)

Raw value	11
Normed value	39
Missing values	0
Confidence interval	[27 - 51]

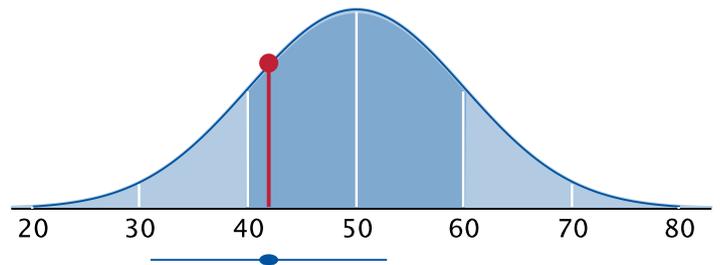


Prioritisation of harmonious relations over interpersonal conflict; tendency to defer rather than confront

## A5 Modesty

UK Working Population - T Score (50+10z)

Raw value	16
Normed value	42
Missing values	0
Confidence interval	[31 - 53]

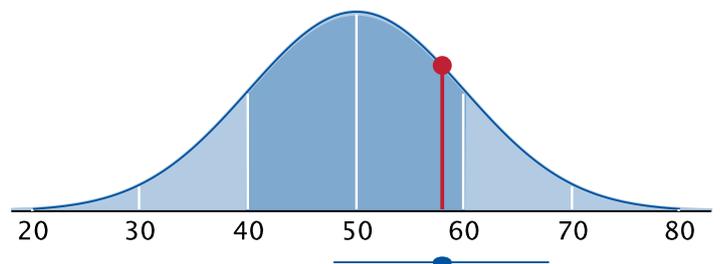


Self-effacement; tendency to downplay own achievements

## A6 Tender-Mindedness

UK Working Population - T Score (50+10z)

Raw value	25
Normed value	58
Missing values	0
Confidence interval	[48 - 68]

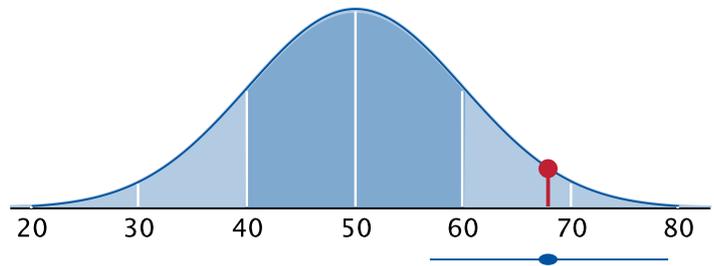


Sympathy with the human condition; compassion

## C1 Competence

UK Working Population - T Score (50+10z)

Raw value	27
Normed value	68
Missing values	0
Confidence interval	[57 - 79]

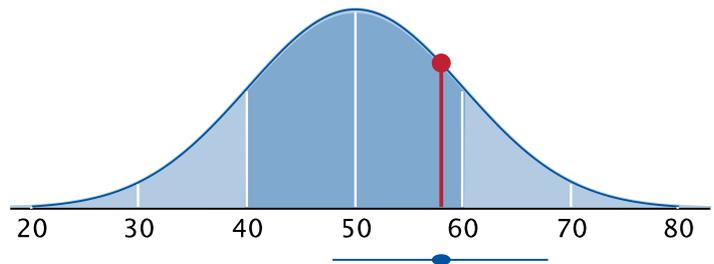


Sense of mastery; belief in own efficacy

## C2 Order

UK Working Population - T Score (50+10z)

Raw value	23
Normed value	58
Missing values	0
Confidence interval	[48 - 68]

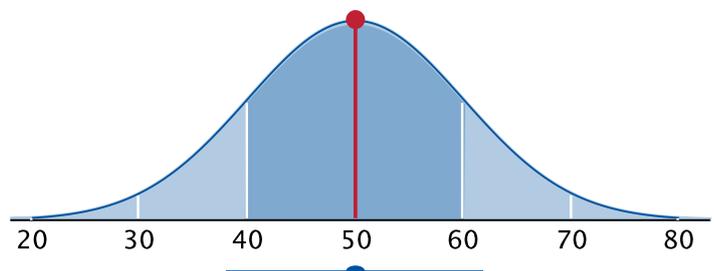


Personal organisation

## C3 Dutifulness

UK Working Population - T Score (50+10z)

Raw value	22
Normed value	50
Missing values	0
Confidence interval	[38 - 62]

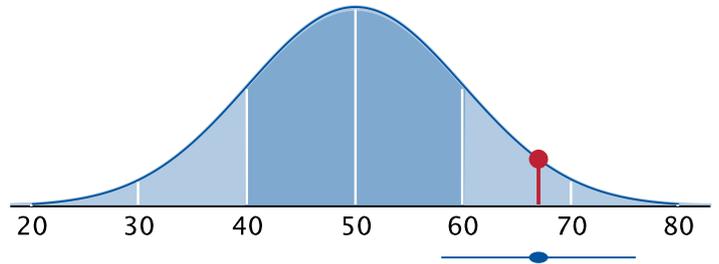


Adherence to ethical principles and commitment to moral obligations; sense of duty

### C4 Achievement Striving

UK Working Population - T Score (50+10z)

Raw value	27
Normed value	67
Missing values	0
Confidence interval	[58 - 76]

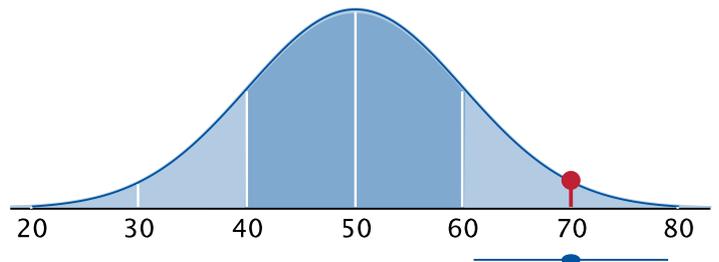


Need for personal achievement

### C5 Self-Discipline

UK Working Population - T Score (50+10z)

Raw value	29
Normed value	70
Missing values	0
Confidence interval	[61 - 79]

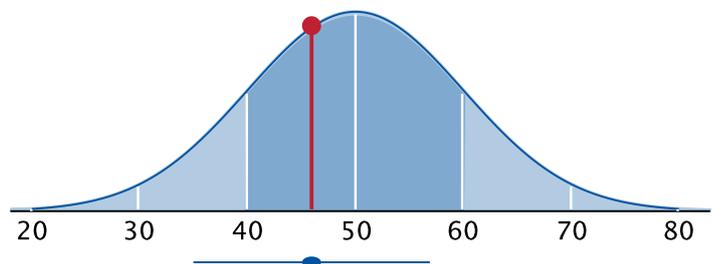


Capacity to begin tasks and follow through to completion despite boredom or distractions

### C6 Deliberation

UK Working Population - T Score (50+10z)

Raw value	16
Normed value	46
Missing values	0
Confidence interval	[35 - 57]



Tendency to think things through before acting or speaking

## RESPONSE STATISTICS

### Distribution of responses

Step		
1	21 %	
2	29 %	
3	10 %	
4	28 %	
5	12 %	

### Page focus events

No page focus events were detected during this test.

Page focus events occur when a test taker switches away from the test to another window on the computer. For a detailed explanation, please consult the Hogrefe Testsystem Glossary.

## CUSTOM FIELDS

Field name	List field content
<b>Sample Report</b>	
Data consent	Accepted, 27.02.2023 16:56:25