Hogrefe Book Updates

July 2022



Hogrefe Book Updates

July 2022

Order Form

Please send / reserve us the following titles:			
	Qty.	Price	Total
Out now			
□Jonason, Shining Light on the Dark Side of Personality, ISBN 978-0-88937-615-1		US \$75.00/ €64.95/ £54.80	
□ Linden, Embitterment, Posttraumatic Embitterment Disorder, and Wisdom Therapy, ISBN 978-0-88937-612-0		US \$29.80/ €25.95/ £21.80	
□ Arnold / Linden, How to Overcome Embitterment With Wisdom, ISBN 978-0-88937-613-7		US \$16.80/ €14.95/ £12.80	
□Twardawski et al., The Motivational Basis of Punishment, ISBN 978-0-88937-623-6		US \$49.00/ €34.95/ £27.90	
Coming soon			
□ Ruch et al., Handbook of Positive Psychology Assessment, ISBN 978-0-88937-619-9		US \$86.00/ €74.95/ £64.00	
□ Schwarzinger, The Dark Triad of Personality in Personnel Selection, ISBN 978-0-88937-618-2		US \$39.80/ €34.95/ £29.80	
□ Stroud / Green, Griffiths III – A Case Study Book for Practitioners, ISBN 978-0-88937-591-8		US \$45.80/ €39.95/ £33.80	
		Total	

Psychological Assessment; Psychotherapy, Clinical Psychology, and Counseling; Fundamentals of Psychology; Work, Organizational, and Business Psychology

Researchers and students of test development as well as practitioners.

Shining Light on the Dark Side of Personality

Peter Karl Jonason Measurement Properties and Theoretical Advances



Peter Karl Jonason (Ed.)

Shining Light on the Dark Side of Personality

Measurement Properties and Theoretical Advances

Psychological Assessment - Science and Practice, vol. 4 2023, viii + 320 pp. ISBN 978-0-88937-615-1

Softcover

eBook (PDF): Dimensions: ISBN 978-1-61676-615-3

7 x 10 inches

eBook (ePUB):

17.78 x 25.4 cm

ISBN 978-1-61334-615-0

Prices: Prices: US \$75.00 US \$69.99 CAD \$94.00 CAD \$84.99 € 64.95 € 57.99 CHF 86.00 CHF 80.00 £ 54.80 £48.99

A state-of-the-art guide to the assessment of Dark Triad and related personality traits

We encounter people who possess socially undesirable personality traits at subclinical levels in our day-to-day lives, whether it is the boss who acts like a jerk, a cheating partner, or a friend who rubs everyone the wrong way. This volume explores the latest research on the assessment of dark personality traits, including the Dark Triad of narcissism, Machiavellianism, and psychopathy. This volume, with an internationally renowned group of contributors, provides a comprehensive, evidence-based overview of the personality traits currently being explored.

Each chapter reviews two main topics. First, a particular measure used to study such traits is discussed. This section is geared to helping the reader understand how researchers in this area capture data on these traits and best decide which instrument they want to use and when. Second, each chapter then details what the psychometric data on the test reveals about human nature, including topics such as sex differences, workplace behaviors, sexuality, and value systems. In this way, the contributors highlight how the convergence of research from various measures can provide a broad mosaic of information about people colloquially called psychopaths, narcissists, spiteful, Machiavellian, and sadists.

This book is essential reading for anyone interested in test development and practitioners interested in the dark side of personality.

"This is a landmark publication, highlighting the best and the brightest researchers and scientific findings about the nature and effects of these disturbing but important traits. It's highly informative, cutting edge, and sure to be a key reference for the coming decade."

David M. Buss, PhD, Professor, Department of Psychology, University of Texas at Austin, TX, USA



Peter Karl Jonason (Ed.)

Shining Light on the Dark Side of Personality

Measurement Properties and Theoretical Advances

Contents

Part I Introduction

Chapter 1

Introduction by P. K. Jonason

Part II Narcissism

Chapter 2

A Brief Overview of the Pathological Narcissism Inventory by Aaron L. Pincus

Chapter 3

The Narcissistic Personality Inventory by Joshua D. Foster and Jennifer R. Raley

Chapter 4

Trait and State Measurement of Grandiose and Vulnerable Narcissism by Michael L. Crowe and Joshua D. Miller

Chapter 5

The Hypersensitive Narcissism Scale as a Measure of Vulnerable Narcissism by Marcin Zajenkowski

Chapter 6

On the Measurement of Narcissistic Admiration and Rivalry by Michael P. Grosz, Michael Dufner, and Mitja D. Back

Chapter 7

Agentic Collective Narcissism and Communal Collective Narcissism

by Magdalena Żemojtel-Piotrowska, Jarosław P. Piotrowski, and Constantine Sedikides

Part III Machiavellianism

Chapter 8

The Mach-IV and Its Descendants by Edit Szabo and Daniel N. Jones

Chapter 9

The Five Factor Machiavellianism Inventory by Katherine L. Collison, Joshua D. Miller, and Donald R. Lynam Chapter 10

The Two-Dimensional Machiavellianism Scale by Conal Monaghan and Boris Bizumic

Chapter 11

Review of the Machiavellian Personality Scale by Jason J. Dahling, Nandini Mehta, and Megha Sehgal

Part IV Psychopathy

Chapter 12

The Triarchic Psychopathy Measure by Virgil Zeigler-Hill

Chapter 13

The Self-Report Psychopathy Scale – Fourth Edition by Sandeep Roy and Craig S. Neumann

Chapter 14

The Levenson Self-Report Psychopathy Scale by Ella M. Dickison and Martin Sellbom

Chapter 15

The Elemental Psychopathy Assessment by Jonathan Bronchain

Chapter 16

The Corporate Personality Inventory by Nathan Brooks and Katarina Fritzon

Part V Sadism

Chapter 17

The Assessment of Sadistic Personality by Rachel A. Plouffe, Deanna L. Walker, Laura K. Johnson, Christopher Marcin Kowalski, and Callista A. Forchuk

Chapter 18

The Short Sadistic Impulse Scale by Aisling O'Meara and Jason Davies

Chapter 19

Multifaceted Assessment of Sadistic Tendencies by Erin E. Buckels

Part VI The Dark Side

Chapter 20

Assessing the Dark Triad With the Dirty Dozen Measure by Radosław Rogoza and Christopher Marcin Kowalski

Chapter 21

Short Dark Triad and Short Dark Tetrad by Daniel N. Jones and Delroy L. Paulhus

Chapter 22

The Hogan Development Survey by Michael J. Boudreaux and Ryne A. Sherman

Chapter 23

The Spitefulness Scale by Virgil Zeigler-Hill

Part VII Final Thoughts

Chapter 24

Measuring Personality Traits in Context by Cameron S. Kay and Gerard Saucier

Chapter 25

Ending the Sibling Rivalry Among Dark Traits by Katherine M. Lawson and Richard W. Robins

Chapter 26

Controversies Surrounding the Dark Triad by Joshua D. Miller, Brinkley M. Sharpe, and Donald R. Lynam

Chapter 27

Controversies in Dark Trait Research by Delroy L. Paulhus

Chapter 28 Conclusion by P. K. Jonason

The editor



Peter Karl (P.K.) Jonason, PhD, holds the rank of associate professor at the University of Padua, Italy, and at Cardinal Stefan Wyszyński University, Warsaw, Poland. He is the author of over 180 publications,

most of which are on the measurement and importance of the Dark Triad traits in personality, social, organizational, cyber, and evolutionary psychology. In 2014, he received the Ig Nobel Prize in psychology for some of

his work in this area. He teaches classes in psychometrics, personality, and evolutionary psychology along with academic writing.

Sales & Distribution USA/Canada

Hogrefe Publishing 30 Amberwood Parkway Ashland, OH 44805, USA Tel. +1 419 2815100/Fax -6883 customersupport@hogrefe.com www.hogrefe.com

Publishing Office USA/Canada

Hogrefe Publishing 44 Merrimac St., Suite 207 Newburyport, MA 01950, USA Tel. +1 978 255 3700 publishing@hogrefe.com www.hogrefe.com

Sales & Distribution UK

c/o Marston Book Services Ltd. 160 East. Ave., Milton Park Abingdon, Oxfordshire OX14 4SB, UK Tel. +44 1235 465576 / Fax -465592 trade.orders@marston.co.uk www.hogrefe.com

Sales & Distribution / Publishing Office Europe / Rest of the World

Hogrefe Publishing Merkelstr. 3 37085 Göttlingen, Germany Tel. +49 551 99950 0/Fax -111 customerservice@hogrefe.de www.hogrefe.com

Out June 2022

Psychotherapy, Clinical Psychology, and Counseling; Psyhiatry

Clinical psychologists, psychiatrists, psychotherapists, counselors, coaches, as well as students

Embitterment, Posttraumatic Embitterment Disorder, and Wisdom Therapy Michael Linden

Embitterment, Posttraumatic Embitterment Disorder, and Wisdom Therapy

2023. vi + 106 pp. including online materials ISBN 978-0-88937-612-0

Michael Linden





Softcover eBook (PDF):

Dimensions: ISBN 978-1-61676-612-2 6 x 9 inches **eBook (ePUB):** 15.3 x 22.9 cm ISBN 978-1-61334-612-9

Prices: Prices: US \$29.80 US \$26.99 CAD \$37.80 CAD \$33.99 € 25.95 € 22.99 CHF 36.50 CHF 33.00 £ 21.80 £ 19.99

Help clients overcome feelings of embitterment

Feelings of embitterment and posttraumatic embitterment disorder are common in our society and result from reactions to injustices, humiliation, and breaches of trust. They can lead to significant suffering in those affected and to those around them although the clients may be otherwise psychopathologically inconspicuous. The aggressiveness of this client group, as well as their rejection of help, among other factors, is challenging for practitioners and makes treatment complex. Help is at hand with this practical evidence-based guide that provides models for the development and continuation of such embitterment states as well as outlines how to diagnose embitterment disorder. The reader is guided through the state-of-the-art treatment approaches for embitterment disorder: cognitive behavior therapy with wisdom strategies.

Teach your clients how to process their internalized feelings of hurt and humiliation so they can reconcile themselves with the events that triggered these difficult and long-lasting states. The book is full of practice-oriented tips to help clients actively gain closure with the past and enable a new orientation towards the future. One method to reach this goal is the reevaluation of the critical events and their consequences. Wisdom therapy provides various tools for this, and these techniques are brought to life with numerous case vignettes. Tips are also given on the social, medical, and legal aspects associated with this disorder.

The materials for this book can be downloaded from the Hogrefe website after registration. A companion book for clients is also available: How to Overcome Embitterment With Wisdom.

"This book fills an important gap in the literature. It provides essential tools for identifying and treating a disorder whose importance is increasingly recognized."

Giovanni A. Fava, MD, Clinical Professor of Psychiatry, State University of New York at Buffalo, NY, USA



Michael Linden

Embitterment, Posttraumatic Embitterment Disorder, and Wisdom Therapy

Contents

1 The Emotion Embitterment

- 1.1 Emotional Reaction to Humiliation, Vilification, and Injustice
- 1.2 Theory of Emotion
- 1.3 Function of Embitterment
- 1.4 Violation of Basic Beliefs
- 1.5 Psychology of Belief in a Just World
- 1.6 Injustice and Embitterment in a Societal Context

2 Resilience and Protective Factors Against Negative Life Events

- 2.1 Wisdom
- 2.2 Forgiveness
- 2.3 Intelligence and Problem-Solving Skills
- 2.4 Emotional Intelligence
- 2.5 Sense of Coherence
- 2.6 Morality

3 Posttraumatic Embitterment Disorder

- 3.1 Clinical Picture
- 3.2 Definition and Diagnostic Criteria of PTED
- 3.3 Differential Diagnosis of PTED
- 3.3.1 Differentiation of Intrusions, Rumination, and Associated Symptoms
- 3.3.2 Differentiation Among PTED and Other Mental Disorders
- 3.3.3 Differentiation Among PTED and Other Forms of Bitterness
- 3.4 Embitterment and Aggression
- 3.5 Epidemiology and Course of Embitterment and PTED
- 3.5.1 Frequency
- 3.5.2 Course

4 Diagnosis of Embitterment Disorder

- 4.1 Self-Rating and Screening Instruments
- 4.2 Standardized Diagnostic Interview for PTED

5 Treatment of PTED

- 5.1 General Therapy Problems
- 5.2 Building a Therapeutic Relationship
- 5.3 Examination of the Critical Life Event

- 5.4 Examination of Intrusions, Emotions, Fantasies of Revenge, and Changes in Everyday Life
- 5.5 Agreement on Treatment Goals and Motivation to Change
- 5.6 Wisdom Therapy
- 5.6.1 The General Structure of Wisdom Therapy
- 5.6.2 The Method of Insolvable Problems
- 5.6.3 Identification With a Fictional Victim
- 5.6.4 Perception and Acceptance of Emotions
- 5.6.5 Change of Perspective
- 5.6.6 Empathy and Compassion
- 5.6.7 Contextualism
- 5.6.8 Value Relativism
- 5.6.9 Self-Relativization
- 5.6.10 Self-Distancing
- 5.6.11 Emotional Serenity and Humor
- 5.6.12 Relativization of Aspirations
- 5.6.13 Long-Term Perspective
- 5.6.14 Uncertainty Tolerance
- 5.6.15 Knowledge of Facts and Procedures
- 5.6.16 Goal Clarification and Model Problem Solvers
- 5.6.17 Aphorisms Expressing Wisdom
- 5.7 Exposure
- 5.8 Salutotherapy and Promoting Activity and New Perspectives
- 5.9 Endangerment of Self and Others
- 5.10 Treatment Efficacy

6 Socio-Medical and Juridical Aspects

- 6.1 Incapacity to Work
- 6.2 Forensic Aspects
- 6.3 Criminal Liability

7 Conclusion and Outlook

- 8 References
- 9 Appendix: Tools and Resources

The author



Prof. Michael Linden, PhD, is psychiatrist and licensed cognitive behavior therapist. He is director of the Research Group Psychosomatic Medicine at the Charité University Medicine Berlin and Medical Director of the Institute for Behavior Therapy Berlin. He has published books and several hundred articles in peer reviewed journals on psychological trauma, anxiety, depression and impairment because of mental disorders. He has done extensive research projects on embitterment and developed the basics of wisdom psychotherapy.

Sales & Distribution USA/Canada

Hogrefe Publishing 30 Amberwood Parkway Ashland, OH 44805 Tel. +1 419 281 5100 / Fax -6883 customerservice@hogrefe.com www.hogrefe.com

Publishing Office USA/Canada

Hogrefe Publishing 44 Merrimac St., Suite 207 Newburyport, MA 01950, USA Tel. +1 978 255 3700 publishing@hogrefe.com www.hogrefe.com

Sales & Distribution UK

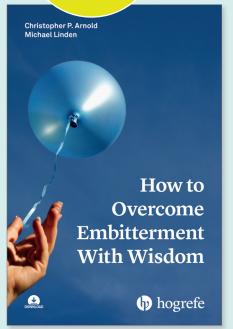
c/o Marston Book Services Ltd. 160 East. Ave., Milton Park Abingdon, Oxfordshire OX14 4SB Tel. +44 1235 465576 / Fax -465592 trade.orders@marston.co.uk www.hogrefe.com

Sales & Distribution / Publishing Office Europe / Rest of the World

Hogrefe Publishing Merkelstr. 3 37085 Göttlingen, Germany Tel. +49 551 99950 0/Fax -111 customerservice@hogrefe.de www.hogrefe.com

Out July 2022

Trade and Self-Help; Psychotherapy, Clinical Psychology, and Counseling; Psychiatry Clients, relatives and friends of clients, clinical psychologists, psychotherapists, psychiatrists, counselors.



Christopher P. Arnold / Michael Linden

How to Overcome Embitterment With Wisdom

2023, viii + 72 pp. incl. online materials ISBN 978-0-88937-613-7

Softcover

Dimensions: 6 x 9 inches 15.2 x 22.9 cm

Prices: US \$16.80 CAD \$21.80 € 14.95 CHF 21.90 £ 12.80 eBook (PDF):

ISBN 978-1-61676-613-9

eBook (ePUB): ISBN 978-1-61334-613-6

Prices: US \$14.99 CAD \$19.99 € 12.99 CHF 19.00 £ 11.99

Learn to let go of long-lasting feelings of hurt and humiliation

Embitterment is an emotional reaction anyone can have to injustices, humiliation, and breaches of trust. We have probably all encountered embitterment in ourselves or others at some time in our lives. Like other feelings, feelings of embitterment normally subside, but in some cases they can persist and cause a great deal of suffering. When these feelings take control of your life and you can't let go of the past negative events in your life, then support is needed. This book helps you understand what embitterment is and how it can come about. It will also help you detach from these negative feelings and find ways to better deal with the hurtful situations, including learning to look to the future. You will learn about problem-solving strategies

that focus on the psychology of wisdom and the development of wisdom, which include identifying facts and problem solutions, changing perspectives, self-relativizing, and emotional empathy. It has been scientifically proven that wisdom is a good remedy for embitterment.

This book is ideal support for anyone suffering from embitterment or for family, friends, or colleagues who want to learn how to support someone to not stay stuck in these difficult feelings.

The materials for this book can be downloaded from the Hogrefe website after registration.

"Anyone who is struggling with feelings of embitterment will find this book to be a wonderfully accessible description of the psychological state of embitterment that is replete with stories of the dangers and consequences of this emotional response."

Heidi M. Levitt, PhD, Department of Psychology, University of Massachusetts, Boston, MA, USA



Christopher P. Arnold / Michael Linden

How to Overcome Embitterment With Wisdom

Contents

Preface

1 Embitterment - What Is It?

- 1.1 How Does Embitterment Unveil Itself?
- 1.2 Why Is Embitterment so Agonizing?
- 1.2.1 Intrusive Memories
- 1.2.2 Withdrawing and Shutting Yourself off
- 1.2.3 Doing Things That Are not Effective and That Harm Yourself and Others
- 1.2.4 Disliking Yourself and Suffering From Yourself
- 1.2.5 Losing the Ability to Think Clearly

2 What Offends People and Makes Them Embittered?

- 2.1 Injustice
- 2.2 Ingratitude
- 2.3 Breach of Trust
- 2.4 Degradation
- 2.5 Violation of Central Values and Basic Beliefs

3 When Does an Embittered Person Need Professional Help?

- 3.1 Duration, Generalization, and Intensity
- 3.2 Self-Harm
- 3.3 Not Liking Yourself
- 3.4 What Can Be Done?

4 Wisdom

- 4.1 Wisdom as a Problem-Solving Capacity
- 4.2 Wisdom in Addressing Embitterment
- 4.3 Wisdom Skills in Problem Solving

- 4.4 Knowledge of Facts and Procedures What Is Actually Going on?
- 4.5 Contextualization Which Circumstances Play a Role Here?
- 4.6 Value Relativism What Is It All About?
- 4.7 Change of Perspective What Do Others Actually Think?
- 4.8 Emotional Empathy How Do Others Actually Feel?
- 4.9 Self-Distance How Do Others See Me?
- 4.10 Self-Relativization How Important Am I?
- 4.11 Relativization of Problems and Aspirations What Am I Actually Entitled to?
- 4.12 Emotional Awareness and Acceptance of Emotions What Is Going on in My Heart?
- 4.13 Emotional Serenity and Humor How Do I Keep Cool?
- 4.14 Long-Term Perspective What Matters Is the Future
- 4.15 Bringing the Past to a Close and Forgiving Over is Over
- 4.16 Uncertainty Tolerance Accepting What the Future Will Bring
- 4.17 Difficult Problems and Simple Solutions

5 What Is Psychotherapy?

5.1 How Do I Find a Therapist? 5.2 What Do Psychotherapists Do?

6 What Can Relatives Do?

- 7 Further Reading
- 8 Embitterment Checklist
- 9 Important Addresses

The authors



Christopher P. Arnold, PhD, is research assistant in the Research Group for Psychosomatic Medicine at the Charité University Medicine Berlin. He also works at the Rehab Clinic Seehof, a specialist clinic for cardiological, psychosomatical, and psychocardiological rehabilitation in Berlin since 2020.



Prof. Michael Linden, PhD, is psychiatrist and licensed cognitive behavior therapist. He is director of the Research Group Psychosomatic Medicine at the Charité University Medicine Berlin and Medical Director of the Institute for Behavior Therapy Berlin. He has published books and several hundred articles in peer reviewed journals on psychological trauma, anxiety, depression and impairment because of mental disorders. He has done extensive research projects on embitterment and developed the basics of wisdom psychotherapy.

Sales & Distribution USA/Canada

Hogrefe Publishing 30 Amberwood Parkway Ashland, OH 44805, USA Tel. +1 419 281 5100/Fax -6883 customerservice@hogrefe.com www.hogrefe.com

Publishing Office USA/Canada

Hogrefe Publishing 44 Merrimac St., Suite 207 Newburyport, MA 01950, USA Tel. +1 978 255 3700 publishing@hogrefe.com www.hogrefe.com

Sales & Distribution UK

c/o Marston Book Services Ltd. 160 East. Ave., Milton Park Abingdon, Oxfordshire OX14 4SB, UK Tel. +44 1235 465576 / Fax -465592 trade.orders@marston.co.uk www.hogrefe.com

Sales & Distribution / Publishing Office Europe / Rest of the World

Hogrefe Publishing Merkelstr. 3 37085 Göttingen, Germany Tel. +49 551 99950 0/Fax -111 customerservice@hogrefe.com www.hogrefe.com



Mathias Twardaws Mario Gollwitzer Steffi Pohl Michael Bošnjak (Editors)

Basis of Punishment

Conceptual Replications of the "Intuitive Retributivism" Hypothesis

Volume 230 / Number 2 / 20 Editor-in-Chief Michael Boänjak

Residente Editors Benjamin E. Hilbig Andrea Kiesel Iris-Tatjana Kolassa Steffi Pohl Barbara Schober Birgit Schyns Christiane Spiel Flahath Shern

hogrefe

Social Psychology; Fundamentals in Psychology; Research Methods

Researchers, teachers, and students interested in the state-of-the art research on what motivates people to punish others.

Mathias Twardawski / Mario Gollwitzer / Steffi Pohl / Michael Bošnjak (Editors)

The Motivational Basis of Punishment

Conceptual Replications of the "Intuitive Retributivism" Hypothesis

Zeitschrift für Psychologie, Vol. 230/2 2022. iv + 114 pp., large format ISBN 978-0-88937-623-6

Softcover

Dimensions 8.25 x 11 inches 21.0 x 27.7 cm

Prices
US \$49.00
CAN \$48.80
€ 34.95
CHF 45.50
£ 27.90

Learn more about why victims and observers of unfair treatment punish others

This collection of contributions by international experts in the field focuses on studies replicating and/or qualifying previous research on a specific hypothesis that has dominated scientific debate on publishment motives for the last 25 years: the "intuitive retributivism" hypothesis, i.e., people believe intuitively that offenders should be punished because they deserve it. All the studies reported underwent peer review prior to data collection and the evidence from all the studies was aggregated in a meta-analysis.

The contributions include a wide range of methodological approaches, such as economic games, information-search tasks, behavioral intentions, and self-reports. Moreover, data was collected from various populations, such as Germany, Italy, UK, and US, and from both adults and children. Lastly, several boundary conditions for the hypothesis were tested, such as the role of the punisher in the initial transgression, punisher status, transgression type or magnitude, centrality of punishment, thinking style, direct vs. indirect punishment, transgressor's power, and interindividual differences in punishers.



Mathias Twardawski/Mario Gollwitzer/Steffi Pohl/Michael Bošnjak (Editors)

The Motivational Basis of Punishment

Conceptual Replications of the "Intuitive Retributivism" Hypothesis Zeitschrift für Psychologie, Vol. 230/2

Contents

Editorial

What Drives Second- and Third-Party Punishment? Conceptual Replications of the "Intuitive Retributivism" Hypothesis Mathias Twardawski, Mario Gollwitzer, Steffi Pohl, and Michael Bošnjak

Original Articles

What Motivates Direct and Indirect Punishment? Extending the "Intuitive Retributivism" Hypothesis Catherine Molho, Mathias Twardawski, and Lei Fan

Punitive Reactions to Tax Evasion in Italy: The Moderating Role of Economic System Justification Valeria De Cristofaro and Mauro Giacomantonio

Why Do We Punish? On Retribution, Deterrence, and the Moderating Role of Punishment System Laila Nockur, Rebekka Kesberg, Stefan Pfattheicher, and Johannes Keller

The Importance of Unfair Intentions and Outcome Inequality for Punishment by Third Parties and Victims Stefanie Hechler and Thomas Kessler

Examining Consequentialist Punishment Motives in One-Shot Social Dilemmas Friederike Funk and Dorothee Mischkowski

A Painful Message: Testing the Effects of Suffering and Understanding on Punishment Judgments Eyal Aharoni, David Simpson, Eddy Nahmias, and Mario Gollwitzer

Testing the Intuitive Retributivism Dual Process Model Paul Rehren and Valerij Zisman

Punishment Reactions to Powerful Suspects: Comparing a "Corrupt" Versus a "Leniency" Approach of Power Kyriaki Fousiani and Jan-Willem van Prooijen

Who May Punish How? The Influence of Punisher Status, Transgression Type, and Justice Sensitivity on the Assessment of Punishment Motives in Middle Childhood Sophie Strauß and Rebecca Bondü

Due September 2022

Psychological Assessment; Psychotherapy, Clinical Psychology, and Counseling; Fundamentals of Psychology; Work, Organizational, and Business Psychology Researchers and students of test development, as well as practitioners.

Handbook of Positive Psychology Assessment

Willibald Ruch Arnold B. Bakker Louis Tay Fabian Gander (Editors)

Psychological Assessment Science and Practice



Willibald Ruch/Arnold B. Bakker/Louis Tay/Fabian Gander (Eds.)

Handbook of Positive Psychology Assessment

Psychological Assessment – Science and Practice, vol. 5 2023, approx. viii + 458 pp. ISBN 978-0-88937-619-9

Softcover

Dimensions: 7 x 10 inches 17.78 x 25.4 cm

Prices (approx.): US \$86.00 CAD \$109.00 € 74.95 CHF 100.00 £ 64.00 eBook (PDF):

ISBN 978-1-61676-619-1 **eBook (ePUB):**

ISBN 978-1-61334-619-8

Prices (approx.): US \$74.99 CAD \$99.99 € 64.99 CHF 85.00 £ 57.99

A comprehensive guide to selecting positive psychology assessment tools

This volume gives a state-of-the-art overview of assessment in the field of positive psychology, including a comprehensive survey of current theories, approaches, issues, and assessment instruments. In four sections, leading experts look at different conceptualizations of well-being and discuss specific traits, states, and behaviors. New directions in positive psychology are also explored, including measuring primal world beliefs, imagination, self-transcendent experiences, and nostalgia.

Each chapter provides an introductory background to the positive psychology topic, reviews the most relevant assessment instruments, and discusses the specific assessment-related challenges. Recommendations for selecting assessment tools are included for specific settings, such as school, relationships, health and clinical settings, leisure, and interventions. This book is a must-have for positive psychology researchers, instructors, students, and practitioners wanting to select the right positive psychology instrument for the right situation.



Willibald Ruch/Arnold B. Bakker/Louis Tay/Fabian Gander (Eds.)

Handbook of Positive Psychology Assessment

Contents (preliminary)

Part I Introduction

Chapter 1 Introduction

Willibald Ruch, Arnold B. Bakker, Louis Tay, and Fabian Gander

Part II Well-Being

Chapter 2 Assessing Psychological Flourishing: A Review of Theory and Instruments Fanyi Zhang and Louis Tay

Chapter 3 Assessing Subjective Well-Being: A
Review of Common Measures
William Tov, Jun Sheng Keh, Yan Qiang
Tan, Qin Ying Tan, and Indra Alam Syah
Bin Aziz

Chapter 4 Measuring Positive Affect, Positive Emotions, and Positivity Resonance Jieni Zhou and Barbara L. Fredrickson

Chapter 5 Health-Related Quality of Life Stefan Höfer

Part III Positive Traits, States, and Behaviors

Chapter 6 Assessing Character Strengths
Lisa Wagner and Willibald Ruch

Chapter 7 Assessing Humor and Its Kin Sonja Heintz and Jennifer Hofmann

Chapter 8 Assessing Playfulness: Current Challenges and Overview René T. Proyer and Kay Brauer

Chapter 9 Measuring Meaning and Purpose in Life: A Review and Recommendations Michael F. Steger and Frank Martela Chapter 10 Assessing Flow: State of the Art and Challenges for the Future Antonella Delle Fave and Marta Bassi

Chapter 11 Self-Efficacy
Ralf Schwarzer and Aleksandra
Luszczynska

Chapter 12 Assessing the Trait of Appreciation of Beauty Rhett Diessner

Chapter 13 Assessing Posttraumatic Growth Sara Etz Mendonca, Alana Demaske, Emma Sims, and Eranda Jayawickreme

Chapter 14 On the Passion Scale: Theory, Research, and Psychometric Properties Robert J. Vallerand and Sonia Rahimi

Chapter 15 Work Engagement: A Critical Assessment of the Concept and Its

Measurement

Wilmar B. Schaufeli and Arnold B.

Bakker

Part IV Applied Settings

Chapter 16 School-Based Approaches for the
Universal Assessment of Adolescent
Psychosocial Strengths
Jennica Paz, Eui Kyung Kim, Erin Dowdy,
Michael J. Furlong, Tameisha Hinton, José
A. Piqueras, Tiscar Rodríguez-Jiménez,
Juan C. Marzo, and Susan Coats

Chapter 17 Dyadic Coping as a Concept of Positive
Psychology
Mirjam Senn and Guy Bodenmann

Chapter 18 Health and Clinical Settings

Carmelo Vázquez, Gonzalo Hervás,

Cristian Ochoa, Covadonga Chaves, and
Pahla Roca

Chapter 19 Measuring Leisure: Synopsis of Perspectives and Instruments Lynn A. Barnett and Joel A. Blanco

Chapter 20 Monitoring Well-Being Changes in Positive Psychology Interventions Fabian Gander

Chapter 21 Measuring Primal World Beliefs Jeremy D. W. Clifton

Chapter 22 Imagination

Darya L. Zabelina

Chapter 23 Assessing Self-Transcendent
Experience
David Bryce Yaden and Marianna
Graziosi

Chapter 24 Measuring Nostalgia

Tim Wildschut and Constantine
Sedikides

The editors



Willibald Ruch, PhD, is Professor for Personality and Assessment at the University of Zurich, Switzerland, a fellow of the International Positive Psychology Association, and a senior scientist at the VIA Institute on Character in Cincinnati, OH, USA.



Arnold B. Bakker, PhD, is Professor of Work and Organizational Psychology at Erasmus University Rotterdam, The Netherlands, a visiting professor at several universities, and a fellow of numerous professional associations.



Louis Tay, PhD, is Professor of Industrial-Organizational Psychology at Purdue University, West Lafayette, IN, USA. His research interests cover methodology (i.e., measurement, continuum specification, latent class modeling, Big Data / data science) and well-being.



Fabian Gander, PhD, is a postdoc in the Department of Psychology at the University of Basel, Switzerland. He received his PhD from the University of Zurich and he serves as co-editor of the Journal of Happiness Studies.

Sales & Distribution USA/Canada

Hogrefe Publishing 30 Amberwood Parkway Ashland, OH 44805, USA Tel. +1 419 281 5100/Fax -6883 customerservice@hogrefe.com www.hogrefe.com

Publishing Office USA/Canada

Hogrefe Publishing 44 Merrimac St., Suite 207 Newburyport, MA 01950, USA Tel. +1 978 255 3700 publishing@hogrefe.com www.hogrefe.com

Sales & Distribution UK

c/o Marston Book Services Ltd. 160 East. Ave., Milton Park Abingdon, Oxfordshire OX14 4SB, UK Tel. +44 1235 465576/Fax -465592 trade.orders@marston.co.uk www.hogrefe.com

Sales & Distribution / Publishing Office Europe / Rest of the World

Hogrefe Publishing Merkelstr. 3 37085 Göttlingen, Germany Tel. +49 551 99950 0/Fax -111 customerservice@hogrefe.com www.hogrefe.com

Due October 2022

Psychological Assessment; Psychotherapy, Clinical Psychology, and Counseling; Fundamentals of Psychology; Work, Organizational, and Business Psychology Researchers and students of test development, as well as practitioners.



The Dark Triad of Personality in Personnel Selection

hogrefe

Dominik Schwarzinger

The Dark Triad of Personality in Personnel Selection

2023, approx. viii + 192 pp. ISBN 978-0-88937-618-2

Softcover

Dimensions: 7 x 10 inches 17.78 x 25.4 cm

Prices (approx.): US \$39.80 CAD \$50.80 € 34.95 CHF 47.90 £ 29.80

eBook (PDF):

ISBN 978-1-61676-618-4 eBook (ePUB):

ISBN 978-1-61334-618-1

Prices (approx.): US \$35.99 CAD \$45.99 € 30.99 CHF 43.00 £ 26.99

How to use the Dark Triad in personnel selection

This book explores the theoretical basis and state of the art of research on narcissism, Machiavellianism, and subclinical psychopathy. It also answers complex questions on the structure of the Dark Triad and its measurement for practical applications. Learn about how people high in these characteristics can, on the one hand, experience individual career success and show adaptive performance in specific fields and situations and, on other hand, present severe risks to others in the workplace with abusive and destructive leadership and counterproductive behavior. In addition, the author summarizes the legal and professional guidelines when assessing the dark personality characteristics of job applicants, examines the acceptance and social validity of such assessments, evaluates the available instruments, and makes recommendations for practical applications and further research.

With the focus on practical applications, the book presents the development, quality, and application of a test to capture the Dark Triad in the workplace designed for use in organizations. Concrete recommendations are given on how to use the characteristics narcissism, Machiavellianism, and subclinical psychopathy in personnel selection.

Researchers and practitioners interested in applying the Dark Triad in personnel work will find this book full of valuable information on how to undertake legally compliant processes and how to utilize the great potential the Dark Triad personality characteristics have in making decisions on aptitude.



Dominik Schwarzinger

The Dark Triad of Personality in Personnel Selection

Contents (preliminary)

Preface

1 Introduction

- 1.1 The Dark Triad of Personality A Trending Topic in Organizational Psychology
- 1.2 Do We Need to Consider Dark Personality Traits in the Workplace?
- 1.3 The Structure of This Book

2 (Dark) Personality, Work Performance, and Professional Success

- 2.1 From Physiognomy to the Five-Factor Model and the DSM-5
- 2.1.1 "Normal" Personality and Personality Disorders
- 2.1.2 The Big Five and the Absence of Dark Factors
- 2.2 Predicting Job Performance with Personality
 Traits
- 2.2.1 Job Performance and Success
- 2.2.2 Professional Aptitude Diagnostics with Personality Traits
- 2.3 Dark Side Personality Traits as a New Approach in Personnel Psychology
- 2.3.1 A General Taxonomy of Dark Personality in DSM-5?
- 2.3.2 Defining and Delimiting the Dark Properties 2.3.3 Dark Personality Traits in the Workplace

3 The Dark Triad of Personality

- 3.1 A Short History of Narcissism, Machiavellianism, and Psychopathy
- 3.1.1 Narcissism
- 3.1.2 Machiavellianism
- 3.1.3 Psychopathy
- 3.2 Selected Findings of the Joint Consideration of the Characteristics
 - 3.2.1 (Evolutionary) Biological Aspects
- 3.2.2 Emotional Deficits and Moral Concepts
- 3.2.3 Broad Personality Models
- 3.2.4 Cognitive Skills and Related Characteristics
- 3.2.5 Interpersonal Behavior and Lifestyle

- 3.3 Structural and Measurement-Methodological Separation of the Triad Properties
- 3.3.1 Structural Concept of the Dark Triad
- 3.3.2 Methodological Approaches to the Acquisition of the Dark Triad
- 3.3.3 The Subfacets of the Dark Triad

4 Findings on the Dark Triad Relevant to Aptitude Diagnostics

- 4.1 Predicting Counterproductive Behavior in the Workplace
- 4.2 Predicting Job Performance and Success
- 4.2.1 Leadership Effectiveness and Destructive, Abusive Leadership Behavior
- 4.2.2 Criteria of Individual Performance
- 4.2.3 Career Success
- 4.3 Further Fields of Application in Personnel Psychology
- 4.3.1 The CEO and President Personality, and Entrepreneurship
- 4.3.2 Vocational Interests and Career Orientation
- 4.3.3 Occupational Motivation, Political Skills, and Well-Being at Work

5 Requirements for a Diagnostic Procedure for Assessing the Dark Triad in Organizational

- 5.1 Overview of the Different Measurement Approaches and Their Special Features
- 5.1.1 Faking Test Results
- 5.1.2 External Assessments and Information Technology-Based Measurements
- 5.1.3 Self-Assessment Procedures With Forced-Choice vs. Likert-Type Formats
- 5.2 Legal and Technical Requirements for the Practical Operational Use
- 5.2.1 Legal, Subclinical Measurement of Dark Personality Traits
- 5.2.2 Technically Correct Measurement: Quality
 Criteria of Established Standard and Short
 Procedures for the Assessment of the Dark

- 5.2.3 Social Validity
- 5.2.4 Occupation-Related Measurement

6 Work-Related Measurement of the Dark Triad – The Example of TOP

- 6.1 Design of the TOP
 - 6.1.1 The Requirements, Objectives, and Database of Test Development and Item Construction
- 6.1.2 Item Analyses and Dimensionality Testing: The Structure of the TOP
- 6.2 Reliability, Validity, and Standardization
 - 6.2.1 Objectivity, Reliability, and Distributional Characteristics
 - 6.2.2 Construct-Related Validity: Standard Scales, Personality Models, and Relationships to Procedures and Constructs Used in Aptitude Diagnostics
- 6.2.3 Relationships to Integrity, Prosocial and Counterproductive Behavior
- 6.2.4 Criterion-Related Validity: Relationships to Job Performance and Success
- 6.3 Evaluation of the TOP
 - 6.3.1 Legal and Professional Requirements
- 6.3.2 Feedback of Results and Social Validity
- 6.3.3 Acceptance
- 6.3.4 Standardization
- 6.3.5 Research-Practice Effects

7 Recommendations for Practice and Further Research

- 7.1 Recommendations for Research
- 7.1.1 The Need for Further Theoretical Foundation and Methodological Consolidation
- 7.1.2 The Need for Further Practical Research and Practical Experience
- 7.2 Recommendations for Practice
 - 7.2.1 Requirements and Recommendations for the Practical Application of the Dark Triad
 - 7.2.2 Personnel Selection with the TOP Possibilities and Limitations
- 7.3 Conclusion: The Dark Triad of Personality in Personnel Selection

The author



Prof. Dr. Dominik Schwarzinger teaches Business Psychology at HMKW Berlin, Germany. He received his doctoral degree for work on the dark triad in the workplace, including fields-specific test development. He consults organizations on personnel selection, risk assessment, and organizational development.

Sales & Distribution USA/Canada

Hogrefe Publishing 30 Amberwood Parkway Ashland, OH 44805, USA Tel. +1 419 281 5100/Fax -6883 customerservice@hogrefe.com www.hogrefe.com

Publishing Office USA/Canada

Hogrefe Publishing 44 Merrimac St., Suite 207 Newburyport, MA 01950, USA Tel. +1 978 255 3700 publishing@hogrefe.com www.hogrefe.com

Sales & Distribution UK

c/o Marston Book Services Ltd. 160 East. Ave., Milton Park Abingdon, Oxfordshire OX14 4SB, UK Tel. +44 1235 465576 / Fax -465592 trade.orders@marston.co.uk www.hogrefe.com

Sales & Distribution / Publishing Office Europe / Rest of the World

Hogrefe Publishing Merkelstr. 3 37085 Göttingen, Germany Tel. +49 551 99950 0/Fax -111 customerservice@hogrefe.com www.hogrefe.com

Due August 2022

Psychological Assessment; Child and Adolescent Psychotherapy, Clinical Child Psychology; Child and Adolescent Psychiatry; Developmental and Educational Psychology Child psychologists, child psychiatrists, pediatricians, child psychotherapists, and developmental practitioners, as well as students.



Louise Stroud / Elizabeth Green (Eds.)

Griffiths III - A Case Study Book for Practitioners

2023, xvi + 216 pp. ISBN 978-0-88937-591-8

Louise Stroud Elizabeth Green (Editors) Griffiths III – A Case Study Book for Practitioners





Softcover

Dimensions: 7 x 10 inches 17.78 x 25.4 cm

Prices (approx.): US \$45.80 CAD \$57.80 € 39.95 CHF 52.90 £ 33.80 eBook (PDF):

ISBN 978-1-61676-591-0

eBook (ePUB):

ISBN 978-1-61334-591-7

Prices (approx.): US \$40.99 CAD \$49.99 € 35.99 CHF 48.00 £ 29.99

Apply the Griffiths III more effectively

Written by world renowned practitioners of the Griffiths Scales of Child Development, Third Edition (Griffiths III), this volume presents individual case studies to assist practitioners and trainees in making full use the Griffiths III to comprehensively assess a child's development. Practitioners will learn about tracking and monitoring development and how to measure the impact of intervention – creating more informed decisions about the management and placement of the child.

Two introductory chapters examine the Griffiths III as a child development assessment tool, looking in detail at its psychometric properties and how to use the test to interpret, plan, and understand a child's performance as well as the child's strengths and challenges. Grouped

according to five color zones for ease of reading, 15 case studies are presented for children with a wide range of abilities and from 10 different countries. The book is based on four conceptual frameworks: the ICF-CY, ESSENCE, the link between function and intervention, and Ruth Griffith's Avenues of Learning theory. Throughout the examples, the perspective of the child is placed at the center and their voices are included in the plans described. Key concepts, points of importance, and questions for the reader are included at the end of each chapter.

The book is aimed at practitioners of the Griffiths III, but it is also of interest to a wider range of developmental practitioners, including child psychologists, child psychiatrists, pediatricians, and child psychotherapists.



Louise Stroud / Elizabeth Green (Eds.)

Griffiths III - A Case Study Book for Practitioners

Contents

About the Editors Foreword Preface

Section I: Introduction

Chapter 1: An Introduction to the Griffiths III Case Study Book

Section II: Griffiths III - A Child Development Assessment Tool

Chapter 2: Understanding the Griffiths III Test Properties to Understand a Child's Performance

Chapter 3: Using Griffiths III to Interpret, Plan, and Report a Child's Needs

Section III: Griffiths III Case Studies

Zone 1: Children With Symptoms of Learning, Physical, or Sensing Difficulties

Chapter 4: Divoc: School Readiness in a Child With Developmental Language Disorder

Chapter 5: Mary: Nonstandardized Use of Griffiths III as a Qualitative Assessment of a Child Over 6 Years

Chapter 6: Poppy: A Child With Hearing Impairment and Congenital Cytomegalovirus Infection

Zone 2: Children With Dominant Symptoms of the Autistic Spectrum

Chapter 7: Hugo: A Brazilian Child Diagnosed With Autism Spectrum
Disorder

Chapter 8: Jamie: Assessing a Child With High Functioning Autism Chapter 9: Eli: Assessing a Child With Low Functioning Autism

Chapter 10: Victor: Resilience in the COVID-19 Pandemic

Zone 3: Children With Symptoms of General Developmental Delay

Chapter 11: Johan: A Swedish Boy Who Fits the ESSENCE Descrip-

Chapter 12: Sam: Neurodevelopmental Concerns in a Preterm Infant

Zone 4: Children With Syndromes or Genetic Disorders

Chapter 13: Elena: Assessing a Child With Down Syndrome Chapter 14: Ben: A Boy With a Mosaic Form of Chromosome 18q21.1

Chapter 15: Milly: A Child With Fetal Alcohol Spectrum Disorder Chapter 16: Ava: A Girl With Phenylketonuria and Typical Development

Zone 5: Children With Variability in Typical Development

Chapter 17: Leo: A Child With Variability Above the Range of Typical Development

Chapter 18: James: A Child With Variability Within the Range of Typical Development

Section IV: Best Practice Strategies and Griffiths III

Chapter 19: Griffiths III Best Practice Strategies Emerging From the Cases Presented

Chapter 20: A Final Word

Appendix

The editors



Louise Stroud, PhD, is a registered clinical psychologist and full professor employed in the Department of Psychology of the Faculty of Health Sciences at the Nelson Mandela University in Port Elizabeth, South Africa. She is also the lead researcher for the Association for Research in Infant and Child Development (ARICD, https://www.aricd.ac.uk/) based in Manchester, UK. Her specific research interests include the study of the psychology of people and their lives, the development of children, neuropsychology, and ecopsychology.



Elizabeth Green, MD, is a retired developmental pediatrician, former consultant in pediatric rehabilitation at Chailey Heritage Clinical Services, former medical director of South Downs Health NHS Trust in Brighton, and past president of ARICD. She currently holds the research chair and is a trustee of ARICD. She is also a trustee of the Chailey Heritage Foundation and research associate at the Psychology Department at the Nelson Mandela University in South Africa.

Sales & Distribution USA/Canada

Hogrefe Publishing 30 Amberwood Parkway Ashland, OH 44805, USA Tel. +1 419 281 5100 / Fax -6883 customerservice@hogrefe.com www.hogrefe.com

Publishing Office USA/Canada

Hogrefe Publishing 44 Merrimac St., Suite 207 Newburyport, MA 01950, USA Tel. +1 978 255 3700 publishing@hogrefe.com www.hogrefe.com

Sales & Distribution UK

c/o Marston Book Services Ltd. 160 East. Ave., Milton Park Abingdon, Oxfordshire OX14 4SB, UK Tel. +44 1235 465576/Fax -465592 trade.orders@marston.co.uk www.hogrefe.com

Sales & Distribution / Publishing Office Europe / Rest of the World

Hogrefe Publishing Merkelstr. 3 37085 Göttingen, Germany Tel. +49 551 99950 0 / Fax -111 customerservice@hogrefe.com www.hogrefe.com